

# NEW GIVING GUIDE

VOLUME 1



**BROTHER'S BROTHER**  
FOUNDATION

## INSPIRATIONAL STORIES

Read about the impact BBF programs have at home and around the world

## BEHIND THE STORIES

Your resource for program giving and how to give





Laura Kelly  
VP of Communications  
& Development

Welcome to our first ever Giving Guide for Brother's Brother Foundation! I am excited to share this magazine with you and showcase the incredible work we have accomplished this year. These pages are filled with information and testimonials about the impact our programs have had in 2022 and also how we intend to further develop them in 2023.

One of our goals this year was to increase our local footprint within our core areas of focus. As the year closes, we are happy to report on these new local efforts, including our new Mobile Health Clinic, a school-supply initiative, and the installation of solar panels on our warehouse in Pittsburgh.

When the crisis in Ukraine broke out at the beginning of the year, it was imperative that BBF respond. Our original fundraising goal was quickly surpassed, and we embarked on a comprehensive humanitarian response in collaboration with hospitals and health care systems across the US and Ukraine.

We hope you will be inspired by the pages of this magazine. Brother's Brother Foundation's work would not be possible without donors like you. We are sincerely grateful for each one of you, and thank you for your commitment to our programs and mission.

*Laura Kelly*

Thank you to the Board of Trustees of Brother's Brother Foundation for underwriting the cost of printing this Giving Guide.

### BY MAIL

Donations may be made by check, payable to Brother's Brother Foundation, and indicate the program or fund in the memo line. Mail to:

**Brother's Brother Foundation**  
**PO Box 645934**  
**Pittsburgh, PA 15264-5257**

### PHONE

412-321-3160

### ONLINE

Donations made online may also be in honor, in memoriam, and can also be set-up as a monthly recurring gift. Visit our website to donate:  
[www.brothersbrother.org/donate](http://www.brothersbrother.org/donate)

### PARTICIPATE IN GIVING TUESDAY!

Make your donation online on November 29th.  
[www.brothersbrother.org/donate](http://www.brothersbrother.org/donate)







## HEALTHCARE PROGRAM

### INCREASING ACCESS

# MOBILE HEALTH CLINIC

The new Mobile Health Clinic was unveiled this spring. The free mobile vision and diabetes screening and community clinic program is being run in collaboration with Highmark/AHN and Project Theia to assist underserved and in-need members of our community who can not often afford to see physicians for even their most basic medical needs. It works in conjunction with Highmark/AHN community clinics to allow for continuity of care when patients are diagnosed with medical issues such as high blood pressure. BBF also provides free reading glasses, wheelchairs, and walkers to the patients as needed.

The first clinics were held in South Braddock and New Kensington. The response to the clinics was tremendous. Prior to the van's arrival, patients with diabetes or other vision-related issues were contacted to ask if they would be interested in a free appointment at the clinic. All appointment slots available for the Mobile Health Clinic were filled, and organizers said they knew of additional patients who could benefit from the service.

## MEDICAL SUPPLIES AND SHIPMENTS TO

# LATIN AMERICA

In 2022, Brother's Brother Foundation sent shipments of medical supplies and equipment to communities in 25 countries, including several shipments to eight countries in Latin America.

In Guatemala, 59.3% of residents live below the poverty line and nearly one-half of children are malnourished. Many people in the country's remote highlands suffer from gastrointestinal illnesses that cause vomiting and diarrhea and lack access to the healthcare and medicine they need to recover. In Honduras, gang violence and homicides – in addition to widespread poverty – also create a high demand for healthcare that often goes unmet due to the region's lack of medical supplies.

Brother's Brother Foundation donated pharmaceuticals, medical supplies, and equipment to on-the-ground partners who then distributed them to the healthcare clinics.

*Azithromycin, an antibiotic used to treat pulmonary infections and especially useful in treating COVID patients, costs on average \$15 US dollars per pill in Guatemala. Treatment costs between \$45 and \$150 when the average Guatemalan only earns about \$10 a day.*

Medical supplies such as gauzes, exam gloves and scalpels allowed doctors to provide care to victims of violence in Honduras, while shipments to Guatemala provided medicine free of charge to patients diagnosed with stomach ailments.

"This donation of Lansoprazole tablets was a blessing to those affected by gastric diseases," said Byron Paredes, Food For The Poor's in-country partner representative. "We are so grateful to be able to provide this medication to medical organizations whose mission it is to ensure that it is available to the people most in need in our country."







## INFRASTRUCTURE PROGRAM

### BUILDING SUSTAINABILITY

# AT HOME

The new rooftop solar array is expected to offset 92% of BBF's office and warehouse annual energy needs.



It's official: Brother's Brother Foundation is powered by the sun. After a 20-month long process to convert to a sustainable form of energy, BBF "Flipped the Switch" and converted to solar energy in September.

Connected Energy Group installed solar panels on the roof of BBF's warehouse which are expected to offset 92% of energy needs and save \$20,000 in fuel costs each year. BBF will also receive a rebate from the Pennsylvania Department of Environmental Protection for installing six electric vehicle chargers for public use.

The project came to fruition through a nearly \$179,000 grant from Green Mountain Energy (GME), a renewable energy retailer that also funds nonprofits' sustainable efforts through its Sun Club program.

The "Flip the Switch" ceremony was attended by BBF Board members and State Representative Aerion Abney of District 19. Rep. Abney said BBF's switch to solar is part of a "new era in Pittsburgh."

## BUILDING BRIGHTER FUTURES IN

# GHANA

Children in Ghana's remote village of Sesime will ring in the new year with a new school and fresh water. Brother's Brother Foundation partnered with Hope for Ghana to create Lawrence's School of Hope. BBF funded a borehole and reverse osmosis machine that will pump and sanitize fresh water from the ground.

Prior to Lawrence's School of Hope, the children of Sesime huddled around a chalkboard under a pavilion with a tin roof. Equipped with a computer lab, a library stocked with 2,000 books, and bathrooms with running water, Lawrence's School of Hope is estimated to change the life trajectory for as many as 300 children in Sesime and the surrounding villages.

"When parents learned that there's a library, computer lab, fresh water, all the amenities, bathrooms – none of the Ghanaian schools have that – they're going to bring their kids [to Lawrence's School of Hope]," said Hope For Ghana founder Steve Greene.

BBF also provided a grant to

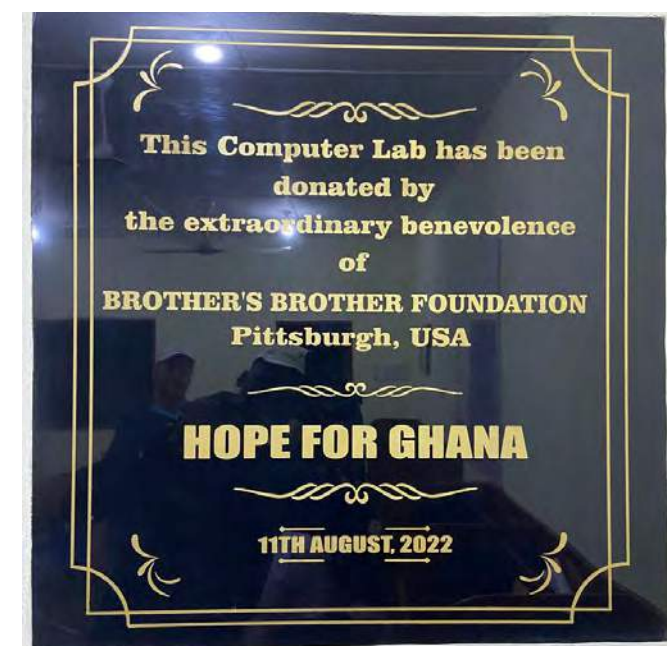
*"You've given [the children of Sesime] hope, you've given them opportunity for a future."*

**- Steve Greene  
Founder and CEO of  
Hope for Ghana**

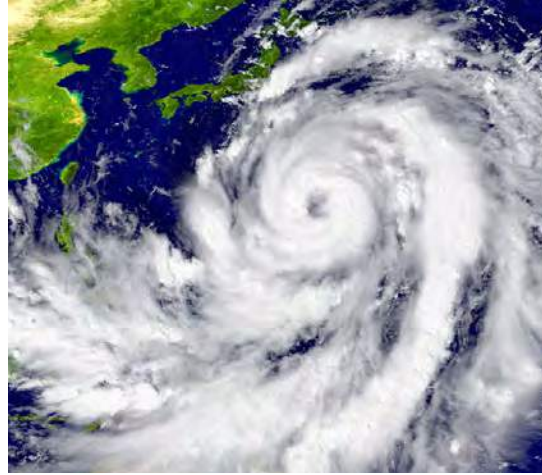
install solar panels on the school's roof, which will power the building 24/7. In the evenings, children who live in homes without electricity can go to the school to read and do their homework.

Greene thanked Brother's Brother Foundation and their donors for providing opportunities to the children of Sesime and, as a result, impacting countless lives.

"You've given them hope, you've given them opportunity for a future," Greene said. "They're going to bring their children to the library and make sure their children are educated. You're changing lives for generations to come. We [tend to] think of it as just one person, it's not."







## DISASTER RELIEF PROGRAM

# RESPONDING TO HURRICANE SEASON

Immediate aid was sent following Hurricane Fiona in Puerto Rico and Hurricane Ian in Florida. BBF sent pallets of bottled water, tarps, and other supplies to help with cleanup efforts and emergency relief.

The second half of 2022 came with a hurricane season that devastated communities in Florida and Puerto Rico. Hurricane Fiona dumped nearly 30 inches of rain on parts of Puerto Rico and left hundreds of thousands of people without access to clean water. Less than two weeks later, Hurricane Ian decimated parts of Florida, leaving 25% of the state without power. Property damage estimates are nearly \$60 billion and Hurricane Ian is considered the deadliest tropical system to hit Florida in more than 87 years. Brother's Brother Foundation responded swiftly to both hurricanes by providing tarps, hard hats, and hygiene kits to people in Puerto Rico, and sending grants to the Harry Chapin Food Bank in Ft. Myers and the Feeding Tampa Bay food bank.

"It is clear that we have challenging times ahead," says Richard LeBer, president and CEO of the Harry Chapin Food Bank. "I have been traveling around our region ever since [Hurricane Ian] finished. I have been in Fort Myers, South Fort Myers, South Cape Coral, West Cape Coral near Pine Island, Lehigh Acres, Bonita Springs, North Naples, South Naples, East Naples, and Immokalee. Never in my life -- including after Hurricane Irma -- have I seen such widespread devastation."

## PREPARING FOR DISASTER

# CALIFORNIA WILDFIRES

This year BBF partnered with the Food Bank of Contra Costa and Solano (CCS), to help residents of California prepare for the wildfire season by providing kitchen-free meal boxes. By preparing for potential disasters, the organizations aim to eliminate the cost and concern of obtaining food and allow residents to focus on their safety and recovery.

Through September 2022, California experienced almost 7,000 wildfires impacting almost 365,000 acres of land. Residents in Contra Costa and Solano counties experienced the damage first-hand in July when a wildfire in Contra Costa spurred evacuation orders and road closures and a 115-acre fire occurred in Solano.

BBF, in partnership with the Food Bank, distributed kitchen-free meal boxes to

those forced to evacuate their homes because of wildfires. Each box has enough food and water to feed a person for one day, utensils, sanitizing wipes, as well as face masks to protect against wildfire smoke. With items including, chicken, quinoa, and fruit cups, boxes are designed to provide a well-balanced meal while eliminating the need for a kitchen. After partnering together last year, BBF and the Food Bank of CCS purchased 50,000 kitchen-free meal boxes.

By preparing for the potential disasters that lay ahead, BBF and the Food Bank of CCS have mitigated the impact of wildfires in Contra Costa and Solano counties. Eliminating the cost and concern of obtaining the next meal has allowed residents to allocate their money and energy to other expenses caused by the disaster.

***Each box has enough food and water to feed a person for one day, utensils, sanitizing wipes, and face masks to protect against wildfire smoke.***







# ADOPT-A-SCHOOL

How do first graders learn how to write without using a computer, pencil, or paper? For teachers who work at the 170 under-resourced schools in southwestern Pennsylvania, it's a puzzle they face every day.

Brother's Brother Foundation aims to help through a new collaboration with The Education Partnership (TEP), a local nonprofit that provides supplies to schools in need.

Fifty-five percent of the funding for Pennsylvania's public schools come from local taxpayers. As a result, the needs of schools vary widely by district says Sarah McKay, program director for TEP.

More than half of the teachers who received school supplies through TEP during the 2021-2022 school year said student attendance increased, and 93% reported that academic achievement improved as well. BBF is proud to support West Liberty's mission to help every student receive the best possible education.

## CODING PROGRAM IN

# ZIMBABWE

Zimbabwe mandates its schools to include computer science in their curriculum, but a lack of resources and teachers familiar with the subject makes it difficult to implement new programs.

Brother's Brother Foundation provided a grant to Pittsburgh-based nonprofit S.Y.STEM Coalition to train teachers in computer science and hold robotics workshops in Nyadire, Zimbabwe. The first such programs were held this summer and organizers reported back with enthusiasm about its success. By the end of the summer, 180 students had participated in the robotics workshops.

S.Y.STEM Coalition CEO Maddie Gioffre says students learned the material so quickly, they were able to expand the program almost immediately. The goal was to work with high school students, but after one session with primary students, it was clear the younger age groups were capable of the material as well.

*“We’re so happy that this project is on its way – the eagerness and quickness with which the students grasped the material makes us think we will have software engineers in no time... we look forward to continuing to grow the Zimbabwe Coding Club together!”*

**Maddie Gioffre**  
S.Y.STEM Coalition CEO

Though on-site lessons in Zimbabwe have concluded, students and teachers continue to receive guidance and resources through WhatsApp. S.Y.STEM Coalition will continue to monitor students' progress over the next year and plans to add more lessons. Down the line, the program aims to connect students with opportunities to pursue higher education and software development internships.

Thank you to partners  
S.Y.STEM Coalition and  
Nyadire Connection.







## A CRITICAL RESPONSE IN UKRAINE

Brother's Brother Foundation's response to the crisis in Ukraine began in March. At the time of printing, the BBF Ukraine Relief Fund has raised more than \$3.3 million dollars to support our relief efforts.

Brother's Brother Foundation's response to the crisis in Ukraine is ongoing. Current efforts include:

SHIPMENTS of medications, supplies and equipment to hospitals in Ukraine along with humanitarian supplies to refugees and internally displaced persons. To date, Brother's Brother Foundation has shipped over 300 pallets by air or the equivalent of 15 ocean going container loads. We are collaborating with Highmark/AHN, University of Pittsburgh Medical Center (UPMC), The Boca Raton Regional Hospital (BRRH), Boston Children's Hospital (BCH), The Pittsburgh Technology Council and various other hospital and community partners in this regard.

PURCHASING unavailable Negative Pressure Wound Therapy (NPWT) systems and related dressings in collaboration with Partner's Group in Europe - with 15% matching product donations from the manufacturer, Medela. The NPWT's are being purchased at cost and are primarily for treatment of battlefield injuries.

*Thank you for your unrelenting support in supplying lifesaving NPWT to Ukraine...your [BBF] and our [Partners Group] initiative is the second largest in Ukraine after efforts by the Ukrainian Ministry of Health. This helps to alleviate acute needs, saving limbs and lives.*

Dr. Nadiia Wyttanbach of Partners Group

FUNDING the purchase of specialized equipment to assist people with neurological injuries in a rehab clinic in Lviv for those who have lost limbs in the war. BBF also continues working with physicians at The Marcus Neuroscience Institute at Boca Raton Regional Hospital in Florida and physicians at Massachusetts General / Shriners Hospital to assist with prosthetic devices for children and adults injured in the conflict.

PURCHASING food in Poland for delivery to frontline responders in Ukraine and supporting other NGO partners working with refugees.

SUPPORT for refurbishing apartments in Poland to provide living space for Ukrainian refugee families.

FUNDING of a mental health program developed by the Federation Global Initiative on Psychiatry

(FGIP) for both first responders and the wider population witnessing trauma in Ukraine. The program was brought to BBF by a psychiatrist at UPMC.

SUPPORT to the Center of Development and Socialization Sensitive Child Space at a Children's Hospital in the First Medical Union. The purpose of the project is to ensure the provision of diagnostic, counseling and corrective assistance to children with developmental peculiarities who have suffered or been forced to change their place of residence due to the war in Ukraine.

WORKING with MCOP (Medical Center Orthotics and Prosthetics) in Washington, DC to set up a prosthetics clinic for wounded servicemen in Ukraine.







## Brother's Brother Foundation Breast Cancer Awareness Fund



### KNOWING IT EXISTS IS NOT ENOUGH.



**2.1 MILLION**

new cases of breast cancer every year.

**90 PERCENT**

survival rate when breast cancer is diagnosed early.

**60 PERCENT**

of deaths from breast cancer worldwide occur in economically developing countries.

**Laura Kelly, BBF Vice President of Communications and Development,** created the Breast Cancer Awareness Fund in 2021 following her own diagnosis of invasive breast cancer. After 10 months of treatments including chemotherapy, radiation, and surgery, she is now cancer-free.



**Early detection saves lives.**



**Brother's Brother Foundation's Breast Cancer Awareness Fund works to expand access to early detection education and resources.**

When detected early, breast cancer survival rates can be as high as 90%, and the diagnosis is not considered a death sentence. For women living in low-income countries, lack of access to regular screenings results in more late-stage diagnoses and worse outcomes. Furthermore, they face additional barriers to treatment like transportation issues and financial hardship.



## SAVING LIVES IN HONDURAS

This past year, the Brother's Brother Foundation Breast Cancer Awareness Fund (BCAF) focused on helping women in Honduras. Despite medical treatments costing a small fraction of what they do in the US, they are still beyond reach for most women. In Honduras, nearly 60% of residents live below the poverty line and can barely afford the basic necessities of life. When diagnosed with cancer, they do not have any way to pay for treatment.

In 2022, the BCAF helped 39 women in Honduras access and pay for treatment. Women ranged in age from young mothers to older, widowed women. Some women needed help because their local hospital had run out of medicine and could no longer treat them, others needed help with transportation to and from the hospital. Others in the most need had exhausted all their own money and the BCAF was able to help with treatment as well as transportation, food, and basic expenses.

"I'm so pleased with what we have been able to do in the first year and look forward to helping many more women in 2023," said Laura Kelly, BBF's VP for Communications and Development.

Also, this past year, the BCAF made a donation to St Luke's Montefiore Hospital System in New York. In 2023, the BCAF will expand and partner with RAD-AID International to increase access to radiology and imaging.

The government of Honduras has very limited ability to provide medical care and treatments to women suffering from breast cancer. The average cost of cancer treatment is \$9,171 per patient in Honduras - a small fraction of the cost of the same regimen in the United States - but, it is still impossible for many.





# OUR PROGRAMS

## HEALTHCARE

This program is composed of three complementary areas: pharmaceutical donations, medical equipment and supplies, and Med-Surg trips.

BBF has shipped pharmaceutical products around the world since 1972. We receive medicine from manufacturers, wholesalers, and suppliers, which are donated to a network of partners in developing countries.

We collect medical equipment and supplies from hospitals and other donors and then ship these items, along with pharmaceuticals, to medical facilities around the globe.

BBF also provides pharmaceuticals to physician-led teams who travel internationally to provide medical care to underserved populations.

## INFRASTRUCTURE

The Infrastructure Program invests in solar power and WASH (water, sanitation, and hygiene).

Since early 2013, BBF has provided grants to help local partners install solar panel systems. Partner rural health clinics now have a reliable power source, enabling them to refrigerate medication and provide services such as attending to expectant mothers during non-daylight hours.

As part of our WASH Program, BBF provides grants to install water and sanitation stations in developing countries, which include toilets, plumbing, hand washing stations, rainwater harvesting, and water filtration systems. BBF also supports a local Pittsburgh non-profit Casa San Jose, which sews washable feminine hygiene pads for school-age girls.

## DISASTER RESPONSE

In the Disaster Response Program, BBF works directly with local partners to provide medical and humanitarian support in areas impacted by natural disasters and conflict. These include the recent hurricanes in the fall of 2022, wildfires in California, as well as our comprehensive response to the crisis in Ukraine. In 2022, BBF also responded to the floods in Kentucky, providing grants to local food banks in the area, and sent bottled water to residents of Jackson, Mississippi.

BBF works hand-in-hand with first responders and relief agencies to provide ongoing support. We source and stage resources, create partnerships with transportation networks, provide grants, and coordinate with a variety of organizations such as Voluntary Organizations Active in Disaster (VOADs), Ministries of Health, hospitals, NGOs, and other medical facilities.

BBF's support extends beyond medical care to address humanitarian needs such as refugee sustenance and shelter.

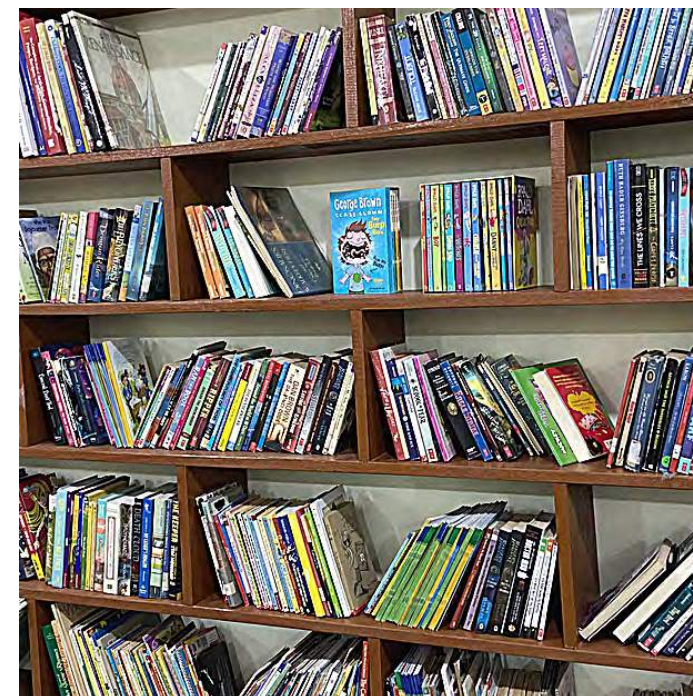
## EDUCATION PROGRAM

The Education Program supports local education and vocational institutions via three methods: books and supplies, facility rehab and enhancement, and educational training.

The education program began when publishers donated books to BBF to supply schools around the world. BBF's donors range from major publishers such as McGraw Hill to local schools undergoing curriculum changes. Since then, we expanded the program to include a large variety of supplies such as computers, software, and sewing machines to meet the specific needs of our partners.

Facility Rehab & Enhancement overlaps with our Infrastructure Program. BBF works with local communities to rebuild and enhance educational buildings damaged by natural calamities. Installation projects include solar systems and sanitation stations.

In 2021, BBF began providing grants to support the development of local education and vocational programs.





# OUR TEAM



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